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Ambulance use for 'primary care' problems: an ethnographic study of seeking and providing help in a UK ambulance service

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**Ambulance use for ‘primary care’ problems: an ethnographic study of seeking
and providing help in a UK ambulance service.**

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ABSTRACT

Objectives: To explore what factors shape a service-user's decision to call an emergency ambulance for a 'primary care sensitive' condition (PCSC), including contextual factors. Additionally, to understand the function and purpose of ambulance care from the perspective of service users, and the role health professionals may play in influencing demand for ambulances in PCSCs.

Design: An ethnographic study set in one UK ambulance service. Patient cases were recruited upon receipt of ambulance treatment for a situation potentially manageable in primary care, as determined by a primary care clinician accompanying EMS crews. Methods used included: structured observations of treatment episodes; depth interviews with patients, relatives and carers and their GPs; purposeful conversations with ambulance clinicians; analysis of routine healthcare records; analysis of the original EMS 'emergency' telephone call recording.

Results: We analysed 170 qualitative data items across 50 recruited cases. We identified a typology of circumstances that result in EMS use for a PCSC, broadly differentiated into 'internal' or 'external' triggers, depending upon how much control the caller feels they have of the situation. Needing to access help on behalf of someone else creates a specific anxiety around urgency. Healthcare professionals are conflicted about dealing with the problem in front of them, and fuelling demand.

Conclusions: Previous work suggests a range of socio-demographic factors that may be associated with the increasing trend of choosing ambulance care in preference to alternatives. This work helps understand how candidacy is displayed during the negotiation of eligibility for urgent health care. Seeking urgent assistance

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1 on behalf of someone else often requires specific support and different strategies.
2 Use of EMS for such problems – although inefficient – is often conceptualised as
3 ‘rational’ by service-users. Public health strategies that seek to advise the public
4 about appropriate use of EMS need to consider how individuals conceptualise an
5 ‘emergency’ situation.

6
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8 **KEYWORDS**

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10 Ambulance; Emergency Medical Services; Urgent Care; Primary Care Sensitive
11 Conditions; Decision-making;

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14 **ARTICLE SUMMARY**

15
16 **Strengths and Limitations**

- 17
- 18 • This is the first time that such a range of complementary data sources have
19 been used to explore PCSCs in the ambulance service in such case-level
20 detail, offering new insights from multiple perspectives on the same
21 encounter.
 - 22 • The study draws on a relatively small number of cases in a single service,
23 and the methods of eligible case identification necessarily have some
24 subjectivity.
 - 25 • Despite this, regular study advisory group scrutiny and a considered, reflexive
26 approach in the analysis provides confidence that the cases and phenomena
27 described are ‘typical’ and yield new insights.
- 28

1 INTRODUCTION

Emergency Medical Services (EMS) calls have been rising in the UK over recent years at 7% per annum [1], [2]. Increasingly, these calls are for conditions or situations that could potentially be managed through a timely contact with a primary care provider [2]. Indeed, recent UK evaluations suggest only approximately 10% of calls represent immediate life-threatening medical emergencies [3]. So-termed 'primary care sensitive' conditions (PCSCs) – which include some social situations and mental health problems - often represent less efficient use of ambulance resources, and may result in patients requiring a multitude of contacts to resolve their need [4].

Despite UK policy favouring an integrated urgent care service that more closely matches 'response' with 'request' [5], relatively little depth-work has considered how and why PCSCs reach ambulance service workflows. A recent systematic review [6] and evidence synthesis [7] identified that the emotional impact of needing advice 'urgently' may shape the choices made when help-seeking, offering a more nuanced understanding of the classic illness models [8]. This work has also highlighted the role that certain socio-demographic factors play, some of which appear internationally universal in the context of avoidable ambulance use [6]. Previous interview studies (e.g. [9]) have offered some insights into service-users' experiences of ambulance care for PCSCs. This includes difficulties accessing services and confusion about how services are structured - findings which have been mirrored more generally in the urgent care, GP out-of-hours and Emergency Department settings [10,11,12]. However, there remains a fairly superficial understanding of how all contributing factors – personal, situational, professional and institutional – combine to reflect the observed trend in increased ambulance attendance for PCSCs.

1

Ethnography has recently been applied to the study of interactions between ambulance clinicians and patients [13]. By employing the principles of ‘triangulation’ [14] it is possible to use a variety of qualitative data, collected from complementary perspectives, to offer a much richer understanding of a phenomenon. This ethnographic study, therefore, sought to employ multiple methods to explore how and why an exemplar set of PCSCs ended up receiving ambulance treatment. Ultimately, the study aims to improve understanding of how to meet these needs.

9

10 METHODS

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12 Participants and setting

13

This study took place in one UK Ambulance Service during a period of 5 months, spanning September 2016 to January 2017. The UK is divided into thirteen regional ambulance services (with additional, separate provision for those Islands with autonomous administration). The service participating in this study handles approximately 250,000 emergency calls per annum, and serves a population of just under 3 million people across a geographic area exceeding 20,000 square kilometres. Cases were eligible for inclusion in this study if the following criteria were met:

22

- 23 - The patient was an adult with capacity to consent to study participation;
- 24 - The caller (either the patient or their representative) had dialled the national
25 emergency '999' number and asked for an ambulance;
- 26 - The call had been triaged to receive an emergency ambulance response (of
27 any priority);

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- 1 - The reason for their call was subsequently deemed to be for a potentially
2 'primary care sensitive' situation.

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10 Such 'primary care sensitive' situations were identified by the first author – MB, a
11 primary care clinician researcher - who accompanied front-line ambulance crews
12 during routine shifts in a 'non-participant observer' capacity. A set of consensus-
13 informed indicator criteria (Figure 1) and professional judgement were used to
14 identify potential cases. Conditions and situations that would likely be realistically
15 amenable to resolution in a primary care setting were considered eligible. This
16 method of identifying 'primary care' cases was favoured over attempts to use clinical
17 records or routine outcome data, as it was felt that a primary care clinician working at
18 the scene could more accurately assimilate all of the clinical, situational and
19 contextual nuances in real-time to make a judgement. The basis for each recruitment
20 was discussed and agreed at regular study team meetings during the recruitment
21 phase, with recruitment continuing until a broad and diverse representation typical of
22 'urgent primary care' presentations had been included, as determined by consensus
23 with the study advisory panel. This panel comprised methodologists, a GP, a
24 paramedic and a patient/carer representative.

25 **Insert Figure 1**

26
27
28 At the conclusion of the ambulance service treatment, the patients (and/or their proxy
29 callers, where appropriate) were provided with information regarding the study.
30 Patients or carers who made contact to request further details were subsequently
31 formally consented. In cases where someone other than the patient had made the
32 999 call, consent was sought from the caller as well as the patient.

33 **Patient and Public Involvement**

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1 The study team regularly consulted with an Urgent Care Service Users study
2 advisory panel, including patient and carer representatives who had recently
3 accessed ambulance care. This group helped shape the design and focus of the
4 study, ratify the research questions, advise on the content of participant-facing study
5 literature and refine the dissemination strategy.

6
7 **Data collection methods and sources**

8
9 For each treatment contact observed, MB completed an ethnographic template
10 according to the 9 observational dimensions of Spradley [15], (which are now
11 established as key domains for ethnographic studies of healthcare encounters [16]).
12 This template included details on (amongst others) the space, setting, participants,
13 activities, objects and emotions evident in the encounter. Detailed field notes and a
14 reflective diary supplemented these. These were complemented by ethnographic
15 interviews [17] with patients and – where possible – any relatives or carers present,
16 which were conducted within 14-days of treatment, securely audio-recorded,
17 transcribed verbatim and checked for accuracy by participants. Where the
18 observation or interview indicated there may be value in further insights from in-hours
19 primary care, GPs were approached by letter to participate in a semi-structured
20 interview [18], recorded and transcribed as above. These interviews were supported
21 by a printout of the last 12 months of primary healthcare records as stimulus
22 material, used to inform prompts during interviews. Ambulance clinicians consented
23 to be observed at the start of the shift, and to the making of secure audio recordings
24 of spontaneous ‘professional conversations’ [19] throughout the shift. These were
25 subsequently transcribed verbatim and matched to the cases. The original 999-call
26 recording was securely obtained from the ambulance service, redacted, and
27 transcribed according to the conventions of Conversation Analysis (CA) [20]. A more
28 detailed CA-based analysis has been performed on these recordings and is reported

elsewhere [21]. For the purposes of this study a 'realist' content analysis approach was used to enable comparisons to be made across other data sources.

Rationale for an ethnographic approach

Within the field of applied health research, ethnography has come to encompass a range of complementary, overlapping qualitative principles and techniques that may include the concepts of 'case studies' or 'life histories', constructed through fieldwork undertaken over time amongst the people of interest [17]. Ethnography involves the telling of *'credible, rigorous and authentic stories from the perspectives of people experiencing the phenomena of interest in the context of their daily lives and culture'* [22]. Features of an ethnographic approach include: a strong emphasis on exploring the nature of a social problem; a tendency to work with unstructured data; investigation of a small number of cases in great detail; and analysis that seeks to interpret the meaning and functions of human actions within a specific context [23]. The key principles of the ethnographic approach, drawing upon the epistemology of subtle (critical) realism [24], are therefore well suited to exploring the mixed physical, social and psychological manifestations of 'unwellness' in the pre-hospital setting, and understanding the actions people take to secure urgent advice.

Ethical considerations

Due to the nature of the possible 'urgency' of the treatment contact, it was not practical to obtain full informed consent for the ethnographic observation at the outset, and in practice some data was necessarily collected (in the form of field notes and observations) before consent was achieved. At the earliest practical opportunity, the observing primary care clinician researcher was introduced to the patient and

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1 verbal consent sought to remain. A ‘shared understanding’ document served as an
2 advance agreement between the researcher and the ambulance crews, such that if
3 any circumstances arose where it was felt that it was either unsafe or inappropriate
4 for the researcher to remain, an process was in place for withdrawal and deletion of
5 any data.

6
7 **Data analysis**

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9 Analysis commenced early during data collection and continued throughout, following
10 an iterative-inductive approach. The overall analysis approach was thematic,
11 informed by the principles of constant comparison [25]. An individual patient with all
12 their associated data was treated as a ‘case’. First, within-case analysis was
13 conducted to capitalise on the rich case-wise ethnographies. Secondly, across-case
14 analysis sought to develop an understanding of common phenomena across the
15 whole dataset.

16
17 Data pertaining to each specific case were indexed and collated with the assistance
18 of the qualitative analysis software NVivo (Version 10). Interview transcripts, field
19 notes, conversations, ethnographic frameworks and 999-call transcripts relating to
20 each case were treated as separate data items. Each data item was repeatedly read
21 and re-read to build familiarity, and then first-level coded, using ‘free-form’ open
22 codes. Primary care records were similarly first-level coded, in a manner informed by
23 Document Analysis (a specific form of Content Analysis that treats the record as a
24 ‘document with a specific purpose’ [26]).

25
26 The codes from these separate data sources were then combined to develop a set of
27 second level axial codes pertaining to all pooled data items about an *individual* case.
28 A third tier of coding combined these axial codes into themes. In this analysis, the

term *theme* is used to refer to patterns that run within a case. The techniques of charting aided this process [27]. Figure 2 provides an illustrative example of within-case charting of themes.

Insert Figure 2

Secondly, to identify and explore issues across and between cases, a final level of coding sought to combine these *themes* into *cross-cutting concepts*. It is recognised that the term 'concept' has a variety of uses and meanings in the social sciences. In this analysis, the term *concept* is used to refer to a high-level phenomenon that runs amongst and between cases. Figure 3 provides a diagrammatic overview of the relationship between data, cases, themes and concepts.

Insert Figure 3

RESULTS

A total of 180 hours of observation were completed, as summarised in Table 1. This generated 170 data items across 50 cases (48 ethnographic observation templates, 44 patient interviews, 18 carer interviews, 8 GP interviews, 8 ambulance staff conversations, 10 primary care record extracts and 46 999-call recordings). The characteristics of cases are shown in Table 2.

Characteristic	Shift Hours (in Rural Setting)	Shift Hours (in Urban Setting)
Solo paramedic responder (rapid response vehicle)	24	24
Dual-crewed paramedic ambulance	56	76
Daytime (08:00-20:00)	44	76

Night time (20:00 – 08:00)	36	24
Weekday	60	76
Weekend	20	24

Table 1: Spread of observation hours according to crew type, time, and day.

Characteristic	Cases (n=50)
Mean age (years)	57.4
Age range (years)	18 – 92
Female	30 (60%)
Has a formal carer	18 (36%)
Not the patient making the 999 call	31 (62%)
Clinical problem	
Acute infection	7
Breathing problems	5
Mental health problems	5
Abdominal Pain	4
Falls, faints & funny turns	4
Sickness / gastroenteritis	3
Confusion	3
Other	3
Chronic pain condition flare-up	3
Urinary symptoms	2
End of life / palliative care problem	2
Chest pain	2
Musculoskeletal pain	2
Skin problems	2
Headaches	2
Medication problems	1
Outcome	
Transported to hospital	14 (28%)
Treated at scene – no referrals	13 (26%)
Treated at scene – referred to GP	18 (36%)
Treated at scene – referred to community nursing or social care	4 (8%)
Refused further treatment	1 (2%)

Table 2: Characteristics of recruited ‘cases’.

Three cross-cutting concepts emerged from the cross-case analysis. These are:

1. There exists a typology of circumstances that result in an ambulance for a 'primary care' problem. These circumstances result from both internal patient-specific factors and external environmental factors.
2. Calling an ambulance on behalf of someone else generates a specific anxiety around prioritisation and urgency.
3. Clinicians are conflicted about dealing with the problem in front of them, and fuelling further demand.

1: There exists a typology of circumstances that result in an ambulance for a 'primary care' problem

This concept groups together and describes the circumstances that appear to result, most fundamentally, in the trigger to make contact with the ambulance service.

These sets of circumstances can be considered together as a 'typology' of triggers. Although it can not necessarily be claimed that this group of trigger circumstances is true for *all* '999' calls to the ambulance service, within this group of cases it is possible to summarise all of the circumstances under nine headings. They have been classified as either 'internal factors' or 'external factors' (or both). 'Internal factors' tend to describe a participant's perception of their lived experiences. 'External factors' describe the actions and perceptions of people or services around the patient. This classification helps to typify some of the circumstances and there is overlap – contradicting examples are highlighted below, where they occur.

Importantly, this typology of ‘trigger factors’ appears consistent in shaping both a patient’s decision to call an ambulance, and a carer or relative’s. This would suggest that these factors do more broadly describe the *circumstances* rather than the *individuals* involved. Table 2 summarises these trigger factors.

‘Internal’ factors	‘External’ factors
An arbitrary deadline or watershed is reached	An outsider offers advice / an opinion
The situation becomes ‘overwhelming’	An alternative avenue of care meets a block
A symptom triggers a ‘red flag’	A healthcare professional takes charge
Experience of isolation	The problem belongs to someone else
A change occurs in care provision	

Table 2: Trigger factors that result in an ambulance contact

An arbitrary deadline or watershed is reached (internal factor)

This classification was a common trigger for patients with both acute conditions and long-term problems, and describes a circumstance whereby the patient or carer sets an arbitrary time frame for resolution of some symptom or situation. If that time frame is exceeded, the patient reaches the conclusion that the situation justifies an ambulance call:

“I’d been on these things [antibiotics] for two days by that time, and I hadn’t seen signs of improvement. He’d told me that if the redness spreads across the line to call him back. Well it hadn’t done that. But he also said it would start to get better in a couple of days. I took the first one with tea on Tuesday, so, well, it was two full days by teatime Thursday wasn’t it?”

Patient Interview, Case 31 (cellulitis).

The ambulance staff appeared very familiar with this situation, and reflected how it even influences the organisation's operational planning:

"Yeah, people do that don't they? They sort of set a line in the sand around key points of the day? We find that a lot. For some its dinnertime or bedtime or whatever. The service does see increases in calls around certain specific times of the day because of people doing that. I suppose it is only natural that you draw a line in the sand at a specific point but I do struggle to understand the decisions some times."

Ambulance Staff, Conversation 1

For these patients, the timeframe of their experienced illness appears the principle driver in making the call.

The situation becomes 'overwhelming' (internal factor)

This classification describes a situation whereby the caller feels that all their current issues – symptoms, social circumstances, emotional resilience – have reached a point that they cannot continue to function without some outside help. The term 'overwhelming' was drawn from the following participant interview:

"I was just completely losing track of it all to be honest. The pills I had to give [my wife], all the comings and goings of the carers, the dressing kept coming off, the phone is going all the time, I need to do her tea and sort everything at home out, and then this? This mix-up with the medicines. Truth be told I just felt a bit overwhelmed by it all, you see?"

Carer interview, case 36, Medication administration error.

1 There are examples in the case set of where patients themselves feel overwhelmed
2 and where carers or relatives feel overwhelmed. Although there is a link with the
3 concept of isolation, being 'overwhelmed' does appear conceptually distinct, as some
4 non-isolated callers also felt 'overwhelmed' by the burden that their experience placed
5 upon them.

6 7 **A symptom triggers a 'red flag' (internal factor)**

8
9 In a number of cases, patients or carers had been managing their illness or condition
10 up to a point where a new feature or symptoms emerged that triggered concern about
11 a serious illness. Health care professionals often refer to 'red flag' symptoms as those
12 that may be indicative of a serious underlying illness, and that warrant being taken
13 seriously. It appears this term – both literally and conceptually – has entered the patient
14 lexicon too, as it was referred to as the specific trigger in a number of cases:

15
16 *"Well, when he had chest pain too, you don't ignore that do you? It's like some kind of*
17 *red flag to a bull isn't it? You act - you call - huh?"*

18 Carer Interview, Case 8, Muscular Chest Pain

19
20 *"I thought 'oh my God you get a rash in meningitis' don't you? Don't you?"*

21 Patient Interview, Case 19, Skin complaint

22
23 Such discussion of 'red flags' was evident in some of the primary care consultation
24 records, as part of the safety-netting process:

25
26 *"SOS and red flags disc[ussed]. Knows [to call] OOH [out of hours]/999 etc if*
27 *^pain/haemop[tysis]/SOB[shortness of breath] etc at any further stage."*

28 Primary Care Record Extract, Case 35, Swollen leg.

1

2 The vagueness of the clinician's advice about timeframes within which patients should
3 act if they experience a 'red flag' was cited as a particular source of anxiety in some
4 patient and carer interviews, and was reflected in the observations. There were also
5 examples of patients attempting to self-manage conditions through internet research,
6 and mis-attributing a description of a 'red flag' to their own situation.

7

8 **Patient experiences isolation (internal factor)**

9

10 The experience of isolation appeared to drive contact with the ambulance service in a
11 number of ways. There were examples of cases where the isolation was to do with
12 very practical aspects of living, possibly sudden or abrupt – perhaps someone who
13 usually provided counsel or a channel of connection was no longer available. There
14 were other examples where the isolation was longstanding, with a strong social and
15 emotional component:

16

17 *"[The] Lady asked me to pass cheque-book sized photograph album that was sitting*
18 *on the mantelpiece next to her armchair, so she could put [it] in her purse to take with*
19 *her [to hospital]. Asked her about it; noted it was embossed with the title 'friends who*
20 *have entered the everlasting'. She told me how she took the memories of her friends*
21 *with her wherever she went so that they were "always by her side". Asked her if there*
22 *was anyone we should let know she was going in. 'No, there's no one left'."*

23 Extract from ethnographic framework and field note diary, Case 42, Chest Infection

24

25 Interestingly, there were also examples of where isolation was expressly recognised
26 as a feature in the lives of some participants, but rejected as a factor in triggering an
27 ambulance contact. In these cases, participants explained how isolation was

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1 something that they had learned to adapt to such that it wasn't the driving factor in
2 seeking ambulance help:

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4 *"I know I am all on my own here, and my family are far away. They can't do much*
5 *practically for me. But I have found ways around that, you know? I save things up to*
6 *tell them. I know they care from afar and so I just get on with doing what is necessary*
7 *rather than relying too much on them... practically, at any rate. I get my own help if I*
8 *need it. It doesn't bother me that they are not on the doorstep."*

9 Patient Interview, Case 21, urine infection

10
11 This particular case is interesting, as much of the interview focussed on how well he
12 felt he was coping on his own without practical support. Whilst this participant would
13 certainly not define himself as emotionally isolated, many of the codes in the data about
14 this case pertained indirectly to issues of practical isolation, and so the concept of
15 isolation was very strongly expressed in the analysis, even though he overtly rejected
16 it.

17
18 **A change occurs in care circumstances (internal and external factor)**

19
20 This category describes situations where a (usually sudden) change in the social care
21 provision propels the patient towards ambulance care, or results in the carer calling an
22 ambulance. The former appears most commonly due to the turmoil that the
23 destabilising effect of carer change has:

24
25 *"And it was a new woman? And I don't think she got it, she didn't really seem to see*
26 *how unsettled he was in and that wasn't normal for him. So I didn't think she really*
27 *knew what to do. She didn't know him before, that was the trouble, so I had to act!"*

28 Carer Interview, Case 34, (Confusion)

1

2 In this example, the change in carer provision had caused an upset to the usual routine.

3 Deeper analysis of the 'change of carer' concept reveals that this is actually quite

4 complex. There is a lack of familiarity, with all of the personal relationship and trust

5 issues that this may bring. There is also a lack of familiarity – as exemplified here –

6 with the patient's usual 'baseline' level of functioning. This can either create a situation

7 of heightened anxiety (in the cases where someone actually appears quite unwell, but

8 this is their normal level), or a perceived lack of awareness of subtle but important

9 signs of deterioration. In the above example, neither the practical nor emotional

10 benefits of familiarity were present, and the situation reached a flash point.

11

12 A change in the informal care arrangements, such as occurred when a relative become

13 unavailable, also had a destabilising effect:

14

15 *Care plan noted: 'Mr Xs son away at the moment, seems to be causing some distress*

16 *and concern. Phoned son and message left to say to call dad ASAP.'* The carer

17 *seemed to feel that Mr X was very unsettled by the fact his son was away.*

18 Ethnographic framework and field note diary, Case 32, unsteady on legs

19

20 **An outsider offers advice (external)**

21

22 This was a common trigger, and was found to a greater or lesser extent in nearly half

23 of all the cases. Typically, the 'outsider' was a friend or relative who offered a

24 perspective that *increased* the perceived urgency or legitimacy of the situation. In

25 several situations it appeared that the 'outsider' was actually the main driving force

26 behind the contact with the ambulance service:

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5 2 *meningococcal rash that she has brought up on her iPad, showing everyone present*
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7 3 *several times during the treatment contact that is what she thought the rash was."*
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10 4 Ethnographic framework and fieldwork diary, Case 19, Rash
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16 7 Ambulance staff spoke about their awareness (and even frustration) about the role that
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18 8 those around the patient can have in driving the situation:
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22 10 *"You sometimes have to just remove people... physically remove people... from the*
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24 11 *situation because they are not being helpful. It is like they are projecting their own*
25
26 12 *anxieties on to the patient and its not helping. You are trying to have a sensible chat*
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28 13 *with the patient about your clinical rationale and diagnostic reasoning, and they keep*
29
30 14 *chipping in something really unhelpful... like that lad earlier who kept talking about*
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32 15 *brain tumours, yeah? I mean, that's something clearly he has got some specific issues*
33
34 16 *about from his past, but its not terribly helpful and it totally clouds the person's thinking*
35
36 17 *when that is going off in their ear, you know?"*
37
38

39 18 Ambulance Clinician Conversation 8, Case 47, headache
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41 19

42
43 20 The ambulance staff recognise that the driver behind certain call-outs has not come
44
45 21 from the patient themselves, and so they sometimes find themselves managing two
46
47 22 problems – the actual clinical problem in the patient, and a separate situation in the
48
49 23 'other' person who is really the root of the call to the ambulance service. Staff,
50
51 24 therefore, can feel a mixed responsibility as to whom it is they are really there to help.
52
53 25

54 26 **An alternative avenue of care meets a block (external factor)**

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58 27
59

60 28 This set of circumstances describes the perception of a 'road block' when trying to

1 access care via alternative avenues. The result is that the caller feels they have
2 exhausted all other options, and the ambulance is the only viable pathway. Sometimes
3 the block is overt:

4
5 *"I mean I tried that [calling the GP surgery] but they told me I should phone an
6 ambulance"*

7
8 Sometimes the 'block' is less clear. In the following example, the response from mental
9 health services is perceived as a 'block' because it didn't mean the timescale that the
10 caller has determined is appropriate for the pressing and immediate needs:

11
12 *"They sent me away, said he can't see a psychiatrist until Thursday. Well that's no use
13 is it, fobbing me off with an appointment in two days time? What do I do for the next
14 two days, lock him in the house?"*

15 Carer interview, Case 10, Mental Health Crisis

16
17 Healthcare staff appeared aware of how this 'block' can be perceived, and that it can
18 have consequences with regards to how patients choose to access care:

19
20 *"Hmm, we try and facilitate a GP call-back, but it is often not immediate – there is often
21 a delay once the request is passed from the reception girls. I guess that delay... we
22 try and minimise the delay for the patients we know... but I guess that delay for some
23 people is too long to be hanging in the air not knowing what to do? Often you phone
24 back... like here... half an hour later and they say 'oh we've called the ambulance,
25 don't worry now'. It is a bit frustrating."*

26 GP Interview

27
28 **A healthcare professional takes charge (external factor)**

1
2
3 1
4
5 2 This classification describes circumstances whereby a health professional takes over
6
7 3 and directs the patient to call an ambulance. This appeared to happen in one of two
8
9 4 ways. This might be through direct and specific advice to the patient to take that course
10
11 5 of action:
12
13 6
14
15 7 *“COPD, still exacerbating, started rescue pack, sounds SOB, advised 999”.*
16
17 8 Primary Care Record Extract, Case 43, COPD Exacerbation
18
19 9
20
21
22 10 Or by offering very specific and defined advice about how the problem might unfold:
23
24 11
25
26 12 *“Adv[ised to call] 999 if any change at all, if any further prob[lem]s or deterioration”*
27
28 13 Case 22, Clinical records, COPD exacerbation
29
30 14
31
32 15 If the advice was delivered to the patient as recorded here, it would seem very clear
33
34 16 that the health professional was guiding the patient towards accessing ambulance care
35
36 17 in virtually any non-specific circumstance other than noteworthy and rapid clinical
37
38 18 improvement. The phrase ‘*if any further problems*’ is potentially all-encompassing.
39
40 19
41
42 20 **This problem belongs to someone else (external factor)**
43
44 21
45
46
47 22 The final classification related to situations where the caller felt that the problem or
48
49 23 circumstance they found themselves in was someone else’s responsibility to manage.
50
51 24 This occurred frequently where formal care staff were concerned:
52
53 25
54
55 26 *“So, I am not a medical person. I cannot be making decisions about when clients*
56
57 27 *should and shouldn’t see doctor, mmh? If they fall, and even if no obvious injuries or*
58
59 28 *pains, they need to be checked, because I will be told... it is not my job to know if they*
60

1 are hurt or something. They need medical people for this. If something should happen,
2 well - hah! I will be blamed.”

3 Carer Interview, Case 13, Dizziness

4

5 Issues of accountability, (limits of) profession roles and the potential for blame and
6 repercussions run through this example. There were also examples of a genuine
7 desire to ensure that something wasn't missed:

8

9 “Somebody needs to come and manage this. There is a process I am sure, so my role
10 is to let them know and get that process going.”

11 Carer Interview, Case 5, End of Life

12

13 The field notes were also able to add an interesting perspective on this ‘handing over’
14 of the problem, but showing how some people assumed a certain course of events
15 (e.g. admission) would occur almost without question once they call the ambulance:

16

17 “By the front door were two nearly packed overnight bags, a mobile phone with
18 charger, several books, toiletry bags, and a completed ‘tick sheet’ of jobs including
19 ‘cancel milk, call neighbour re cat, thermostat down’. It almost appeared like a list one
20 would write before going on holiday. It was apparent that the patient was very much
21 expecting to be taken to hospital”.

22 Field notes, Case 6, abdominal pain.

23

24

25 **2: Calling an ambulance on behalf of someone else generates a specific anxiety**
26 **around prioritisation and urgency.**

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1 This concept is about seeking ambulance care on behalf of someone else, and
2 contrasts that specifically with the process of seeking ambulance care for oneself.

3
4 Within this cross-cutting concept are themes relating to responsibility. Responsibility
5 appears to be interpreted differently, depending on whether the carer is a formal
6 'professional' carer, or an informal relative carer. The two groups appear to handle
7 their perceived responsibilities differently. Whilst there are links with the above ideas
8 of triggers – particularly the 'the problem belongs to someone else' external trigger –
9 this concept explores the deeper reasoning people undergo to reach that conclusion.

10
11 Formal, professional carers appear to handle their responsibility in terms of a
12 professional duty and accountability. They see 'risks' in the terms of the potential
13 professional consequences for them if they are viewed as having failed to do their job
14 properly. This may lead to a lower threshold to call an ambulance:

15
16 *"We have to escalate, because, we could get in trouble if it is something serious and*
17 *we didn't act. You have your registration to think about, and the [professional] code [of*
18 *practice]. The code says you must escalate your concerns quickly."*

19 Carer interview, Case 49, Confusion.

20
21 Ambulance staff also described how they notice a specific decision-making process in
22 professional carers:

23
24 *"You know they wouldn't call you if it was their relative in that situation! They have their*
25 *box to tick... their checklist I guess. They would clearly manage the same problem very*
26 *differently if it was their mum, but its not their mum? It's their client, or their customer,*
27 *or whatever term they use. It's a different relationship and it means they act differently.*
28 *They take the path of least risk I think, and that's calling us."*

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2
3 1 Ambulance Clinician Conversation 6
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7 3 This is in contrast to the much more emotional response that many informal carers had
8
9 4 towards decision-making and risk, seeing their responsibility much more along the
10
11 5 lines of doing the best they could for the person they cared for:
12

13 6
14

15 7 *"I blamed myself for the whole mix-up really. It was up to me to put it right, do right by*
16
17 8 *him, you see? I felt I had in some way caused... well not caused it but, you know, made*
18
19 9 *the situation a bit more muddled, and so the right thing to do by him was to get some*
20
21 10 *advice as quickly as possible. I'd owe him that at least!"*
22

23
24 11 Carer interview, Case 40, end-of-life / medication confusion.
25

26 12
27

28 13 It appeared that for the relative-carer group, the immediacy and the urgency of the
29
30 14 response fulfilled a very important role. They appeared to be discharging their sense
31
32 15 of responsibility through the perceived speed of the response (and therefore how
33
34 16 seriously they felt their request for help was being taken). When evaluating oneself,
35
36 17 one has the advantage of experiential knowledge of 'knowing how you feel'; in contrast,
37
38 18 one is constrained by the quality and extent of communication from another when
39
40 19 evaluating the health state of others, which may contribute to a lower risk threshold:
41
42

43 20
44

45 21 *"She was just shaking, I didn't know what was going on! Shaking like that! [gestures].*
46
47 22 *She couldn't really tell me how she was feeling. When its you, you know how you*
48
49 23 *feeling don't you? You know if you feel unwell with it? Or if you think its something*
50
51 24 *serious? But with her...well she couldn't tell me, and so I just thought... well I didn't*
52
53 25 *know, so I called the ambulance".*
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56 26 Carer Interview, Case 2, Urinary Tract Infection
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1 **3: Clinicians are conflicted about dealing with the problem in front of them, and**
2 **fuelling demand.**

4 As all of the cases included in this analysis were for problems that could be deemed
5 ‘primary care sensitive’, there was an inherent element of balancing the need to
6 manage the situation that resulted in the call, and re-direct the patient to another
7 provider:

9 *“They [the patients] want a consultation, they want to discuss their options, the pros*
10 *and cons of each and be assisted towards a decision. Well, that’s ‘primary care’, that’s*
11 *not what ambulances traditionally do. They want something from the service that it is*
12 *not designed or able to deliver.”*

13 GP Interview

15 *“Its really hard – you know that this person has totally called the wrong people. You*
16 *offer strong words of advice, but how far do you go? The person still needs treatment,*
17 *so if you don’t deal with the situation you just pass the person around and around”.*

18 Ambulance Staff Conversation, Mental Health Condition

20 There is evidence in the data to suggest that patients can sometimes sense
21 themselves that they are ‘caught up’ in this dilemma, and that their requests and needs
22 can present health professionals with difficulties. One patient who felt conflicted about
23 her best course of action showed a particularly insightful example of this. She
24 recognised that her own limitations in determining how urgent her case was could pose
25 a problem for the clinicians at her surgery, as she was not able to articulate with
26 confidence a response to some of the triage questions:

1 “The question... it’s the questions they ask that are really hard to answer, you know?
2 They say ‘oh is it an emergency?’ and I sometimes feel like saying ‘I don’t know, that’s
3 why I want to talk to the doctor! You know? I don’t know. It seems silly, I mean – I know
4 they have to ask but when you say you don’t know... it sometimes feels like you are
5 not being terribly helpful, but you don’t know! And so you wonder if it is better not to
6 get them into that pickle by just going for the ambulance you know? And then you have
7 not had to make the situation for them [the surgery]. It is as if things are set up to take
8 you down a certain path, you know?”

9 Patient Interview, Case 22, COPD

12 DISCUSSION

14 This study sought to further understand why PCSCs result in contact with ambulance
15 services, by characterising the context and purpose of the request for help from the
16 service-users perspective, and identifying if (and how) the response to that request
17 meets that need. In order to request ambulance treatment, callers must view
18 themselves (or the person in their charge) as ‘candidates’ for such assistance.

20 This notion of ‘candidacy’ describes how service-users embark upon negotiations
21 with healthcare professionals (or institutions representing healthcare, such as EMS),
22 based on their perceived entitlement to urgent care [10]. With regards to PCSCs,
23 this study suggests that entitlement is realised through (a) experienced health state
24 (b) a personal assessment of risk and (c) external triggers. Importantly, this study
25 suggests that the ‘trigger factors’ outlined in cross-cutting concept 1 may *de facto*
26 engender a sense of candidacy.

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1 Outside of the context of needing urgent advice, patients and their carers are able to
2 rationalise what ‘reasonable’ use of resources looks like [28]. Yet, in the heat of the
3 moment, the influences of uncertainty, a sense of responsibility for the welfare of
4 another and a knowledge that the system needs certain information to prioritise
5 requests made of it, a new rationality exists.

6
7 Within this study, the sense of distancing oneself from one’s actions is achieved
8 through the justification of circumstance as an *emergency* situation, which is often
9 indistinctly blended with an *uncertain* situation. This justification is – at least in part –
10 compounded by the healthcare providers’ conflicted stance on dealing with the
11 problem *now*, or re-directing the patient to a primary care provider. There therefore
12 exists a circular challenge – by not resolving the issue during the EMS contact when
13 it would be technically possible to do so, the problem is perpetuated within the
14 system. This lack of resolution is professionally unfulfilling and inefficient, yet
15 resolving the contact feels to practitioners like reinforcement of (questionable)
16 candidacy.

17
18 As such, practitioners offer (and service-users) value other elements rather than just
19 medical treatment. This study supports previous work, suggesting that these
20 elements include reassurance [29], empathy [30], and a sense of bringing control to
21 an unmanageable or intolerable situation [7, 9, 29]. The findings of this study suggest
22 that service users might be seeking these non-medical elements of care when they
23 make contact with the EMS. The present triage processes they encounter are neither
24 designed nor able to offer these resolutions, however.

25
26 For nearly two decades, the academic discourse has sought to challenge the
27 labelling of callers such as those in this study as merely ‘inappropriate’ users of
28 ambulance services [31]. Indeed, international researchers are now recognising that

these 'inappropriate' contacts provide useful insights into equality of access and utilisation of preventative healthcare in the community [32]. Nevertheless, the influence of healthcare professionals' views on what is 'appropriate' ambulance work continues to influence how practitioners manage these contacts [33]. Consequently, the debate about what is fuelling society's apparent general declining ability to tolerate 'uncertainty' and 'risk' continues. The established sociological concept of an increasingly 'risk averse' society [34, 35] is omni-relevant. Additionally, it is important to understand that healthcare institutions display their own attitudes to 'risk' via the triage processes they require callers to undergo. This will impact on a process that is already emotionally charged [36]. Where third-party callers are involved, the projection of candidacy discussed above may be particularly problematic.

CONCLUSIONS

This study suggests notable implications for public health messages. Whilst the public have an unquestionable responsibility to try and use scare emergency resources appropriately, merely informing them to 'only use emergency services in a genuine emergency' is unlikely to be of practical use in their moment of need. Where PCSCs enter ambulance workflows, there often exists a sequence of events where alternative avenues have been rationally explored but appear unsuitable. The public (and in particular, those calling on behalf of another) may need specific, detailed practical guidance to help them 'hold' some of the risk inherent in an uncertain situation. The present systems do not appear to permit the handing-back of control of the situation to caller. This may require a specific triage system that uses inherently different logic to 'first party' calls.

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10
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18 8 **FOOTNOTES**
19

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21
22 10 **Author Contributions:**
23

24 11 MB, SP, ARGS conceived and designed the study. MB acquired and analysed the
25
26 12 data. SP, ARGS, RB contributed significantly to the analysis and interpretation of the
27
28 13 data. MB drafted the manuscript. All authors revised the manuscript for important
29
30 14 intellectual content and gave final approval for the version to be published.
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42
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45 21

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47 22 **Competing Interests:**
48

49 23 None declared.
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54 25 **Patient consent:**
55

56 26 Not required
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58 27

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60 28 **Ethics approval:**

The study received a favourable opinion from South West (Frenchay) Research Ethics Committee (reference 15/SW/0307), and appropriate local governance approvals were obtained.

Data sharing statement:

No additional data are available.

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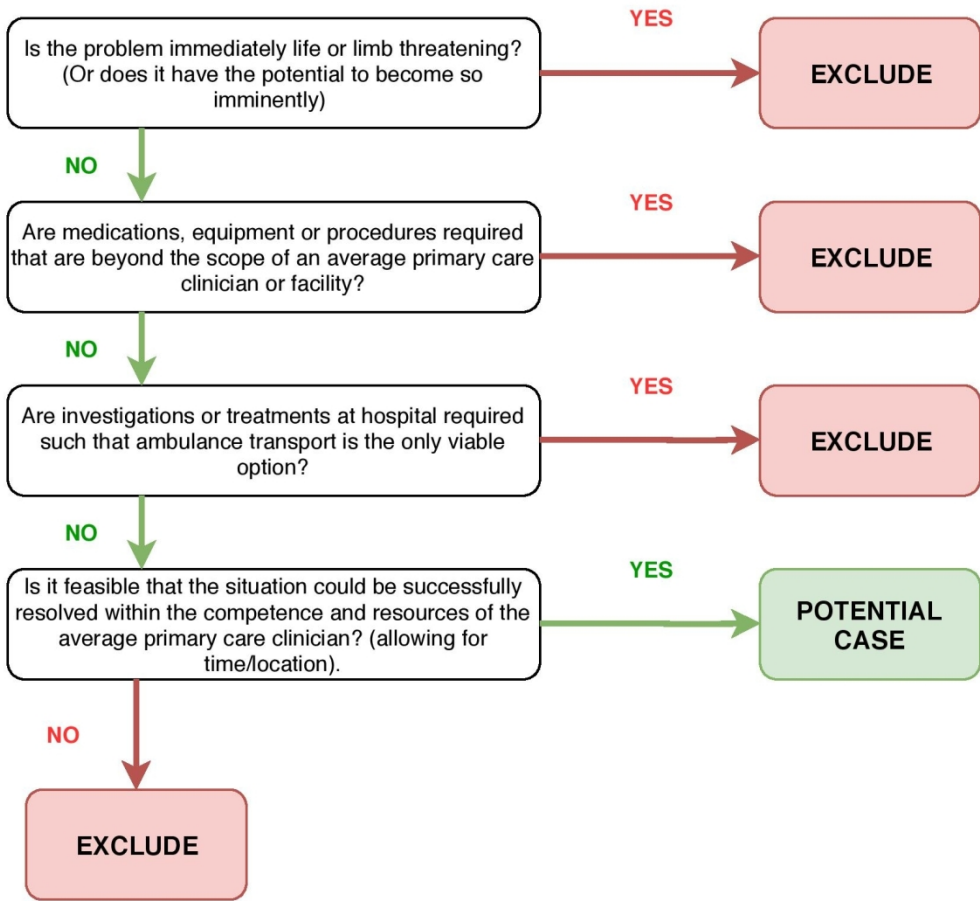
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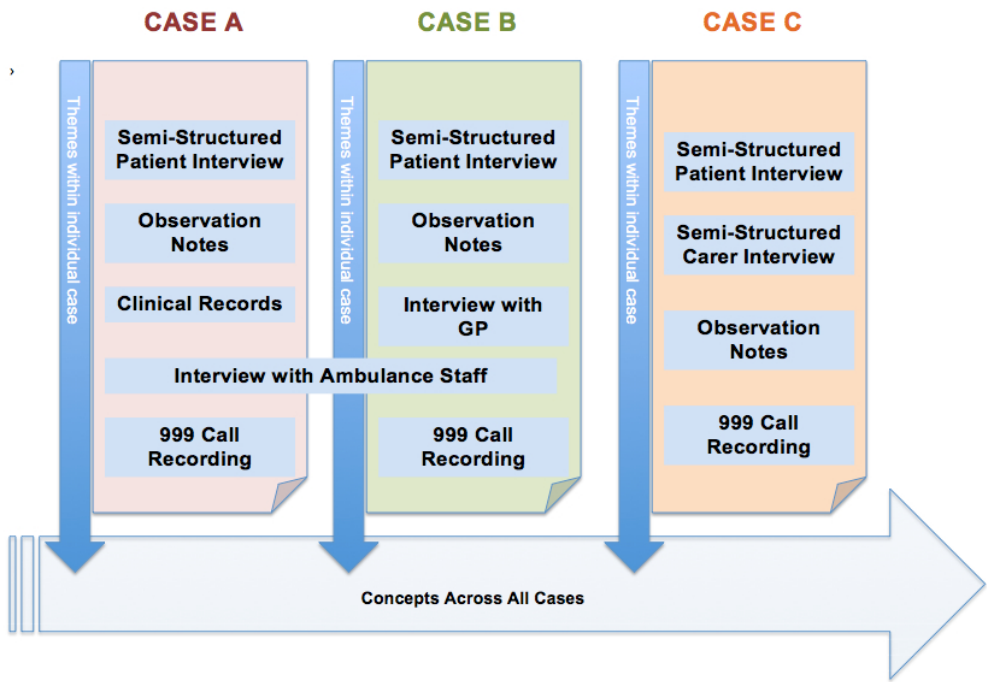
20 9 **Figure legends:**
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24 11 Figure 1: Indicator criteria for 'primary care sensitive' case identification.
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26 12 Figure 2: The 'charting up' process used to analyse data sources within cases.
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28 13 Figure 3: The relationship between cases, *themes* and *concepts*.
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Indicator criteria for 'primary care sensitive' case identification.
142x131mm (300 x 300 DPI)

	Case A		
Data Source	Axial Code: <i>Discounting of alternative sources of help</i>	Axial Code: <i>My burden of health problems makes access difficult</i>	Axial Code: <i>No one understands what it is like to live with my health problems</i>
Observations	First-level code: Repeatedly expressed that GP wouldn't be able to help with this problem [A.16B]		First-level code: List of medications, diagnoses and specific problems these cause carried in handbag [A.112J]
Patient Interview	First-level code: Difficult to make oneself understood over the telephone cf face-to-face [A.23G]	First-level code: Breathlessness makes getting myself to the treatment centre impossible [A.72R]	First-level code: Difficulty summarising how the condition makes me feel to health professionals [A26.Y]
Carer Interview	First-level code: Speaking to the doctor hasn't been able to resolve this previously [A.63F]		First-level code: Need to explain on behalf of patient as finds upsetting to talk about [A.83.Y]
Primary Care Records		First-level code: Records annotated to allow telephone requests for repeat medication. [A.11K]	
GP Interview			First-level code: Depression largely results from severity of illness [A.4.J]
Ambulance Clinician Conversation	First-level code: Patients give reasons why they have not accessed care down another avenue to justify call [A.12H]		First-level code: Patients struggle to explain what prompted the call <i>today specifically</i> in an on-going longer term problem [A.67.B]
Field Note Diary	First-level code: Justification for 999 call made on basis of exclusion of other viable options [A.55A]		First-level code: Difficulty communicating how challenging day-to-day life is [A.53.K]



The relationship between cases, themes and concepts.

Reporting checklist for qualitative study.

Based on the SRQR guidelines.

Instructions to authors

Complete this checklist by entering the page numbers from your manuscript where readers will find each of the items listed below.

Your article may not currently address all the items on the checklist. Please modify your text to include the missing information. If you are certain that an item does not apply, please write "n/a" and provide a short explanation.

Upload your completed checklist as an extra file when you submit to a journal.

In your methods section, say that you used the SRQR reporting guidelines, and cite them as:

O'Brien BC, Harris IB, Beckman TJ, Reed DA, Cook DA. Standards for reporting qualitative research: a synthesis of recommendations. Acad Med. 2014;89(9):1245-1251.

		Page
	Reporting Item	Number
Title		
#1	Concise description of the nature and topic of the study identifying the study as qualitative or indicating the approach (e.g. ethnography, grounded theory) or data collection methods (e.g. interview, focus group) is recommended	1

1	Abstract		
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4		#2	2
5		Summary of the key elements of the study using the	
6		abstract format of the intended publication; typically	
7		includes background, purpose, methods, results and	
8		conclusions	
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14	Introduction		
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17	Problem formulation	#3	4
18		Description and significance of the problem /	
19		phenomenon studied: review of relevant theory and	
20		empirical work; problem statement	
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25	Purpose or research	#4	5
26		Purpose of the study and specific objectives or	
27	question	questions	
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30	Methods		
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33	Qualitative approach and	#5	8
34	research paradigm	Qualitative approach (e.g. ethnography, grounded	
35		theory, case study, phenomenology, narrative	
36		research) and guiding theory if appropriate; identifying	
37		the research paradigm (e.g. postpositivist,	
38		constructivist / interpretivist) is also recommended;	
39		rationale. The rationale should briefly discuss the	
40		justification for choosing that theory, approach,	
41		method or technique rather than other options	
42		available; the assumptions and limitations implicit in	
43		those choices and how those choices influence study	
44		conclusions and transferability. As appropriate the	
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rationale for several items might be discussed together.

Researcher characteristics and reflexivity	#6	Researchers' characteristics that may influence the research, including personal attributes, qualifications / experience, relationship with participants, assumptions and / or presuppositions; potential or actual interaction between researchers' characteristics and the research questions, approach, methods, results and / or transferability	6
Context	#7	Setting / site and salient contextual factors; rationale	5
Sampling strategy	#8	How and why research participants, documents, or events were selected; criteria for deciding when no further sampling was necessary (e.g. sampling saturation); rationale	6, Figure 1
Ethical issues pertaining to human subjects	#9	Documentation of approval by an appropriate ethics review board and participant consent, or explanation for lack thereof; other confidentiality and data security issues	8, 30
Data collection methods	#10	Types of data collected; details of data collection procedures including (as appropriate) start and stop dates of data collection and analysis, iterative process, triangulation of sources / methods, and	7, 9-10

1		modification of procedures in response to evolving	
2		study findings; rationale	
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6	Data collection	#11 Description of instruments (e.g. interview guides,	7
7			
8	instruments and	questionnaires) and devices (e.g. audio recorders)	
9			
10	technologies	used for data collection; if / how the instruments(s)	
11		changed over the course of the study	
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15	Units of study	#12 Number and relevant characteristics of participants,	10,11
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17		documents, or events included in the study; level of	
18		participation (could be reported in results)	
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23	Data processing	#13 Methods for processing data prior to and during	9-10
24			
25		analysis, including transcription, data entry, data	
26		management and security, verification of data	
27		integrity, data coding, and anonymisation /	
28		deidentification of excerpts	
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35	Data analysis	#14 Process by which inferences, themes, etc. were	9-10,
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37		identified and developed, including the researchers	Figure 2,
38			
39		involved in data analysis; usually references a specific	Figure 3,
40		paradigm or approach; rationale	
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45	Techniques to enhance	#15 Techniques to enhance trustworthiness and credibility	6
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47	trustworthiness	of data analysis (e.g. member checking, audit trail,	
48		triangulation); rationale	
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53	Results/findings		
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Syntheses and interpretation	#16	Main findings (e.g. interpretations, inferences, and themes); might include development of a theory or model, or integration with prior research or theory	12
Links to empirical data	#17	Evidence (e.g. quotes, field notes, text excerpts, photographs) to substantiate analytic findings	12-26
Discussion			
Intergration with prior work, implications, transferability and contribution(s) to the field	#18	Short summary of main findings; explanation of how findings and conclusions connect to, support, elaborate on, or challenge conclusions of earlier scholarship; discussion of scope of application / generalizability; identification of unique contributions(s) to scholarship in a discipline or field	26-28
Limitations	#19	Trustworthiness and limitations of findings	3
Other			
Conflicts of interest	#20	Potential sources of influence of perceived influence on study conduct and conclusions; how these were managed	29
Funding	#21	Sources of funding and other support; role of funders in data collection, interpretation and reporting	29

Notes:

- 8: 6, Figure 1

1 • 14: 9-10, Figure 2, Figure 3, The SRQR checklist is distributed with permission of Wolters Kluwer
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7 collaboration with [Penelope.ai](#)
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BMJ Open

Ambulance use for 'primary care' problems: an ethnographic study of seeking and providing help in a UK ambulance service

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Keywords:	Ambulance, Emergency Medical Services, Urgent Care, Primary Care Sensitive Conditions, Decision-making

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**Ambulance use for ‘primary care’ problems: an ethnographic study of seeking
and providing help in a UK ambulance service.**

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ABSTRACT

Objectives: To explore what factors shape a service-user's decision to call an emergency ambulance for a 'primary care sensitive' condition (PCSC), including contextual factors. Additionally, to understand the function and purpose of ambulance care from the perspective of service users, and the role health professionals may play in influencing demand for ambulances in PCSCs.

Design: An ethnographic study set in one UK ambulance service. Patient cases were recruited upon receipt of ambulance treatment for a situation potentially manageable in primary care, as determined by a primary care clinician accompanying EMS crews. Methods used included: structured observations of treatment episodes; in-depth interviews with patients, relatives and carers and their GPs; purposeful conversations with ambulance clinicians; analysis of routine healthcare records; analysis of the original EMS 'emergency' telephone call recording.

Results: We analysed 170 qualitative data items across 50 cases. Three cross-cutting concepts emerged as central to EMS use for a PCSC: (1) There exists a typology of 9 'triggers', which we categorise as either 'internal' or 'external', depending upon how much control the caller feels they have of the situation; (2) Calling an ambulance on behalf of someone else creates a specific anxiety about urgency; (3) Healthcare professionals experience conflict around fuelling demand for ambulances.

Conclusions: Previous work suggests a range of socio-demographic factors that may be associated with choosing ambulance care in preference to alternatives. Building on established sociological models, this work helps understand how

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1 candidacy is displayed during the negotiation of eligibility for ambulance care.
2 Seeking urgent assistance on behalf of another often requires specific support and
3 different strategies. Use of EMS for such problems – although inefficient – is often
4 conceptualised as ‘rational’ by service-users. Public health strategies that seek to
5 advise the public about appropriate use of EMS need to consider how individuals
6 conceptualise an ‘emergency’ situation.

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8
9 **KEYWORDS**

10
11 Ambulance; Emergency Medical Services; Urgent Care; Primary Care Sensitive
12 Conditions; Decision-making;

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14
15 **ARTICLE SUMMARY**

16
17 **Strengths and Limitations**

- 18
19 • This is the first time that such a range of complementary data sources have
20 been used to explore PCSCs in the ambulance service in such case-level
21 detail, offering new insights from multiple perspectives on the same
22 encounter.
23 • The study draws on a relatively small number of cases in a single service,
24 and the methods of eligible case identification necessarily have some
25 subjectivity.
26 • Despite this, regular study advisory group scrutiny and a considered, reflexive
27 approach in the analysis provides confidence that the cases and phenomena

described are 'typical' and yield more nuanced new insights on the classical medical sociological models of 'help-seeking'.

INTRODUCTION

Emergency Medical Services (EMS) calls have been rising in the UK over recent years at 7% per annum [1], [2]. Increasingly, these calls are for conditions or situations that could potentially be managed through a timely contact with a primary care provider [2]. Indeed, recent UK evaluations suggest only approximately 10% of calls represent immediate life-threatening medical emergencies [3]. So-termed 'primary care sensitive' conditions (PCSCs) – which include some social situations and mental health problems - often represent less efficient use of ambulance resources, and may result in patients requiring a multitude of contacts to resolve their need [4].

Despite UK policy favouring an integrated urgent care service that more closely matches 'response' with 'request' [5], relatively little depth-work has considered how and why PCSCs reach ambulance service workflows. A recent systematic review [6] and evidence synthesis [7] identified that the emotional impact of needing advice 'urgently' may shape the choices made when help-seeking, offering a more nuanced understanding of the classic illness models [8]. This work has also highlighted the role that certain socio-demographic factors play, some of which appear internationally universal in the context of avoidable ambulance use [6]. Previous interview studies (e.g. [9]) have offered some insights into service-users' experiences of ambulance care for PCSCs. This includes difficulties accessing services and confusion about how services are structured - findings which have been mirrored more generally in the urgent care, GP out-of-hours and Emergency Department settings [10,11,12]. However, there remains a fairly superficial understanding of how

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all contributing factors – personal, situational, professional and institutional – combine to reflect the observed trend in increased ambulance attendance for PCSCs.

Ethnography has recently been applied to the study of interactions between ambulance clinicians and patients [13]. By employing the principles of ‘triangulation’ [14] it is possible to use a variety of qualitative data, collected from complementary perspectives, to offer a much richer understanding of a phenomenon. This ethnographic study, therefore, sought to employ multiple methods to explore how and why an exemplar set of PCSCs ended up receiving ambulance treatment. Ultimately, the study aims to improve understanding of how to meet these needs.

METHODS

Participants and setting

This study took place in one UK Ambulance Service during a period of 5 months, spanning September 2016 to January 2017. The UK is divided into thirteen regional ambulance services (with additional, separate provision for those Islands with autonomous administration). The service participating in this study handles approximately 250,000 emergency calls per annum, and serves a population of just under 3 million people across a geographic area exceeding 20,000 square kilometres. Cases were eligible for inclusion in this study if the following criteria were met:

- The patient was an adult with capacity to consent to study participation;
- The caller (either the patient or their representative) had dialled the national emergency ‘999’ number and asked for an ambulance;

- 1 - The call had been triaged to receive an emergency ambulance response (of
- 2 any priority);
- 3 - The reason for their call was subsequently deemed to be for a potentially
- 4 'primary care sensitive' situation.

5

6 Such 'primary care sensitive' situations were identified by the first author – MB, a

7 primary care clinician researcher - who accompanied front-line ambulance crews

8 during routine shifts in a 'non-participant observer' capacity. A set of consensus-

9 informed indicator criteria (Figure 1) and professional judgement were used to

10 identify potential cases. Conditions and situations that would likely be realistically

11 amenable to resolution in a primary care setting were considered eligible. This

12 method of identifying 'primary care' cases was favoured over attempts to use clinical

13 records or routine outcome data, as it was felt that a primary care clinician working at

14 the scene could more accurately assimilate all of the clinical, situational and

15 contextual nuances in real-time to make a judgement. The basis for each recruitment

16 was discussed and agreed at regular study team meetings during the recruitment

17 phase, with recruitment continuing until a broad and diverse representation typical of

18 'urgent primary care' presentations had been included, as determined by consensus

19 with the study advisory panel. This panel comprised social scientists, a GP, a

20 paramedic and a patient/carer representative.

21

22 Location of Figure 1

23

24 At the conclusion of the ambulance service treatment, the patients (and/or their proxy

25 callers, where appropriate) were provided with information regarding the study.

26 Patients or carers who made contact to request further details were subsequently

27 formally consented. In cases where someone other than the patient had made the

28 999 call, consent was sought from the caller as well as the patient.

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Patient and Public Involvement

The study team regularly consulted with an Urgent Care Service Users study advisory panel, including patient and carer representatives who had recently accessed ambulance care. This group helped shape the design and focus of the study, ratify the research questions, advise on the content of participant-facing study literature and refine the dissemination strategy.

Data collection methods and sources

For each treatment contact observed, MB completed an ethnographic template according to the 9 observational dimensions of Spradley [15], (which are now established as key domains for ethnographic studies of healthcare encounters [16]). This template included details on (amongst others) the space, setting, participants, activities, objects and emotions evident in the encounter. Detailed field notes and a reflective diary supplemented these. These were complemented by ethnographic interviews [17] with patients and – where possible – any relatives or carers present, which were conducted within 14-days of treatment, securely audio-recorded, transcribed verbatim and checked for accuracy by participants. Where the observation or interview indicated there may be value in further insights from in-hours primary care, GPs were approached by letter to participate in a semi-structured interview [18], recorded and transcribed as above. These interviews were supported by a printout of the last 12 months of primary healthcare records as stimulus material, used to inform prompts during interviews. Ambulance clinicians consented to be observed at the start of the shift, and to the making of secure audio recordings of spontaneous ‘professional conversations’ [19] throughout the shift. These were subsequently transcribed verbatim and matched to the cases. The original 999-call

1 recording was securely obtained from the ambulance service, redacted, and
2 transcribed according to the conventions of Conversation Analysis (CA) [20]. A more
3 detailed CA-based analysis has been performed on these recordings and is reported
4 elsewhere [21]. For the purposes of this study a 'realist' content analysis approach
5 was used to enable comparisons to be made across other data sources.

6 7 **Rationale for an ethnographic approach**

8
9 Within the field of applied health research, ethnography has come to encompass a
10 range of complementary, overlapping qualitative principles and techniques that may
11 include the concepts of 'case studies' or 'life histories', constructed through fieldwork
12 undertaken over time amongst the people of interest [17]. Ethnography involves the
13 telling of '*credible, rigorous and authentic stories from the perspectives of people*
14 *experiencing the phenomena of interest in the context of their daily lives and culture*'
15 [22]. Features of an ethnographic approach include: a strong emphasis on exploring
16 the nature of a social problem; a tendency to work with unstructured data;
17 investigation of a small number of cases in great detail; and analysis that seeks to
18 interpret the meaning and functions of human actions within a specific context [23].
19 The key principles of the ethnographic approach, drawing upon the epistemology of
20 subtle (critical) realism [24], are therefore well suited to exploring the mixed physical,
21 social and psychological manifestations of 'unwellness' in the pre-hospital setting,
22 and understanding the actions people take to secure urgent advice.

23 24 25 **Ethical considerations**

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27 Due to the nature of the possible 'urgency' of the treatment contact, it was not
28 practical to obtain full informed consent for the ethnographic observation at the

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1 outset, and in practice some data was necessarily collected (in the form of field notes
2 and observations) before consent was achieved. At the earliest practical opportunity,
3 the observing primary care clinician researcher was introduced to the patient and
4 verbal consent sought to remain. A ‘shared understanding’ document served as an
5 advance agreement between the researcher and the ambulance crews, such that if
6 any circumstances arose where it was felt that it was either unsafe or inappropriate
7 for the researcher to remain, a process was in place for withdrawal and deletion of
8 any data. The study received a favourable opinion from South West (Frenchay)
9 Research Ethics Committee (Ref 15/SW/0307).

10
11 **Data analysis**

12
13 Analysis commenced early during data collection and continued throughout, following
14 an iterative-inductive approach. The overall analysis approach was thematic,
15 informed by the principles of constant comparison [25]. An individual patient with all
16 their associated data was treated as a ‘case’. First, within-case analysis was
17 conducted to capitalise on the rich case-wise ethnographies. Secondly, across-case
18 analysis sought to develop an understanding of common phenomena across the
19 whole dataset.

20
21 Data pertaining to each specific case were indexed and collated with the assistance
22 of the qualitative analysis software NVivo (Version 10). Interview transcripts, field
23 notes, conversations, ethnographic frameworks and 999-call transcripts relating to
24 each case were treated as separate data items. Each data item was repeatedly read
25 and re-read to build familiarity, and then first-level coded, using ‘free-form’ open
26 codes. Primary care records were similarly first-level coded, in a manner informed by
27 Document Analysis (a specific form of Content Analysis that treats the record as a
28 ‘document with a specific purpose’ [26]).

1

2 The codes from these separate data sources were then combined to develop a set of
 3 second level axial codes pertaining to all pooled data items about an *individual* case.
 4 A third tier of coding combined these axial codes into themes. In this analysis, the
 5 term *theme* is used to refer to patterns that run within a case. The techniques of
 6 charting aided this process [27]. Figure 2 provides an illustrative example of within-
 7 case charting of themes.

8

9 **Location of Figure 2**

10

11 Secondly, to identify and explore issues across and between cases, a final level of
 12 coding sought to combine these *themes* into *cross-cutting concepts*. It is recognised
 13 that the term 'concept' has a variety of uses and meanings in the social sciences. In
 14 this analysis, the term *concept* is used to refer to a high-level phenomenon that runs
 15 amongst and between cases. Figure 3 provides a diagrammatic overview of the
 16 relationship between data, cases, themes and concepts.

17

18 **Location of Figure 3**

19

20 **RESULTS**

21

22 A total of 180 hours of observation were completed, as summarised in Table 1. This
 23 generated 170 data items across 50 cases (48 ethnographic observation templates,
 24 44 patient interviews, 18 carer interviews, 8 GP interviews, 8 ambulance staff
 25 conversations, 10 primary care record extracts and 46 999-call recordings). The
 26 characteristics of cases are shown in Table 2.

27

Characteristic	Shift Hours	Shift Hours
----------------	-------------	-------------

	(in Rural Setting)	(in Urban Setting)
Solo paramedic responder (rapid response vehicle)	24	24
Dual-crewed paramedic ambulance	56	76
Daytime (08:00-20:00)	44	76
Night time (20:00 – 08:00)	36	24
Weekday	60	76
Weekend	20	24

Table 1: Spread of observation hours according to crew type, time, and day.

Characteristic	Cases (n=50)
Mean age (years)	57.4
Age range (years)	18 – 92
Female	30 (60%)
Has a formal carer	18 (36%)
Not the patient making the 999 call	31 (62%)
Clinical problem	
Acute infection	7
Breathing problems	5
Mental health problems	5
Abdominal Pain	4
Falls, faints & funny turns	4
Sickness / gastroenteritis	3
Confusion	3
Other	3
Chronic pain condition flare-up	3
Urinary symptoms	2
End of life / palliative care problem	2
Chest pain	2
Musculoskeletal pain	2
Skin problems	2
Headaches	2
Medication problems	1
Outcome	
Transported to hospital	14 (28%)
Treated at scene – no referrals	13 (26%)
Treated at scene – referred to GP	18 (36%)
Treated at scene – referred to community nursing or social care	4 (8%)

Refused further treatment

1 (2%)

Table 2: Characteristics of recruited 'cases'.

Three cross-cutting concepts emerged from the cross-case analysis. These are:

1. There exists a typology of circumstances that result in an ambulance for a 'primary care' problem. These circumstances result from both internal patient-specific factors and external environmental factors.
2. Calling an ambulance on behalf of someone else generates a specific anxiety around prioritisation and urgency.
3. Clinicians are conflicted about dealing with the problem in front of them, and fuelling further demand.

1: There exists a typology of circumstances that result in an ambulance for a 'primary care' problem

This concept groups together and describes the circumstances that appear to result, most fundamentally, in the trigger to make contact with the ambulance service.

These sets of circumstances can be considered together as a 'typology' of triggers. Although it can not necessarily be claimed that this group of trigger circumstances is true for *all* '999' calls to the ambulance service, within this group of cases it is possible to summarise all of the circumstances under nine headings. They have been classified as either 'internal factors' or 'external factors' (or both). 'Internal factors' tend to describe a participant's perception of their lived experiences. 'External factors' describe the actions and perceptions of people or services around

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1 the patient. This classification helps to typify some of the circumstances and there is
2 overlap – contradicting examples are highlighted below, where they occur.

3
4 Importantly, this typology of ‘trigger factors’ appears consistent in shaping both a
5 patient’s decision to call an ambulance, and a carer or relative’s. This would suggest
6 that these factors do more broadly describe the *circumstances* rather than the
7 *individuals* involved. Table 3 summarises these trigger factors.

‘Internal’ factors	‘External’ factors
An arbitrary deadline is reached	An outsider offers advice / an opinion
The situation becomes ‘overwhelming’	An alternative avenue of care meets a block
A symptom triggers a ‘red flag’	A healthcare professional takes charge
Experience of isolation	The problem belongs to someone else
A change occurs in care provision	

9
10 **Table 3:** Trigger factors that result in an ambulance contact

11
12 **An arbitrary deadline is reached (internal factor)**

13
14 This classification was a common trigger for patients with both acute conditions and
15 long-term problems, and describes a circumstance whereby the patient or carer sets
16 an arbitrary time frame for resolution of some symptom or situation. If that time frame
17 is exceeded, the patient reaches the conclusion that the situation justifies an
18 ambulance call:

19
20 *“I’d been on these things [antibiotics] for two days by that time, and I hadn’t seen*
21 *signs of improvement. He’d told me that if the redness spreads across the line to call*
22 *him back. Well it hadn’t done that. But he also said it would start to get better in a*
23 *couple of days. I took the first one with tea on Tuesday, so, well, it was two full days*
24 *by teatime Thursday wasn’t it?”*

1 Patient Interview, Case 31 (cellulitis).

2

3 The ambulance staff appeared very familiar with this situation, and reflected how it
4 even influences the organisation's operational planning:

5

6 *"Yeah, people do that don't they? They sort of set a line in the sand around key*
7 *points of the day? We find that a lot. For some its dinnertime or bedtime or whatever.*
8 *The service does see increases in calls around certain specific times of the day*
9 *because of people doing that. I suppose it is only natural that you draw a line in the*
10 *sand at a specific point but I do struggle to understand the decisions sometimes."*

11 Ambulance Staff, Conversation 1

12

13 For these patients, the timeframe of their experienced illness appears the principal
14 driver in making the call.

15

16 **The situation becomes 'overwhelming' (internal factor)**

17

18 This classification describes a situation whereby the caller feels that all their current
19 issues – symptoms, social circumstances, emotional resilience – have reached a
20 point that they cannot continue to function without ambulance help. The term
21 'overwhelming' was drawn from the following participant interview:

22

23 *"I was just completely losing track of it all to be honest. The pills I had to give [my*
24 *wife], all the comings and goings of the carers, the dressing kept coming off, the*
25 *phone is going all the time, I need to do her tea and sort everything at home out, and*
26 *then this? This mix-up with the medicines. Truth be told I just felt a bit overwhelmed*
27 *by it all, you see?"*

28 Carer interview, case 36, Medication administration error.

1

2 There are examples in the case set of where patients themselves feel overwhelmed
3 and where carers or relatives feel overwhelmed. Although there is a link with the
4 concept of isolation, being 'overwhelmed' does appear conceptually distinct, as some
5 non-isolated callers also felt 'overwhelmed' by the burden that their experience
6 placed upon them.

7

8 **A symptom triggers a 'red flag' (internal factor)**

9

In a number of cases, patients or carers had been managing their illness or condition up to a point where a new feature or symptoms emerged that triggered concern about a serious illness. Health care professionals often refer to 'red flag' symptoms as those that may be indicative of a serious underlying illness, and that warrant being taken seriously. It appears this term – both literally and conceptually – has entered the patient lexicon too, as it was referred to as the specific trigger in a number of cases:

17

18 “Well, when he had chest pain too, you don’t ignore that do you? It’s like some kind
19 of red flag to a bull isn’t it? You act - you call - huh?”

20 Carer Interview, Case 8, Muscular Chest Pain

21

22 *"I thought 'oh my God you get a rash in meningitis' don't you? Don't you?"*

23 Patient Interview, Case 19, Skin complaint

24

25 Such discussion of 'red flags' was evident in some of the primary care consultation
26 records, as part of the safety-netting process:

27

1 “SOS and red flags disc[ussed]. Knows [to call] OOH [out of hours]/999 etc if
2 ^pain/haemop[tysis]/SOB[shortness of breath] etc at any further stage.”

3 Primary Care Record Extract, Case 35, Swollen leg.

4

5 The vagueness of the clinician’s advice about timeframes within which patients
6 should act if they experience a ‘red flag’ was cited as a particular source of anxiety in
7 some patient and carer interviews, and was reflected in the observations. There
8 were also examples of patients attempting to self-manage conditions through internet
9 research, and mis-attributing a description of a ‘red flag’ to their own situation.

10

11 **Patient experiences isolation (internal factor)**

12

13 The experience of isolation appeared to drive contact with the ambulance service in
14 a number of ways. There were examples of cases where the isolation was to do with
15 very practical aspects of living, possibly sudden or abrupt – perhaps someone who
16 usually provided counsel or a channel of connection was no longer available. There
17 were other examples where the isolation was longstanding, with a strong social and
18 emotional component:

19

20 “[The] Lady asked me to pass cheque-book sized photograph album that was sitting
21 on the mantelpiece next to her armchair, so she could put [it] in her purse to take with
22 her [to hospital]. Asked her about it; noted it was embossed with the title ‘friends who
23 have entered the everlasting’. She told me how she took the memories of her friends
24 with her wherever she went so that they were “always by her side”. Asked her if there
25 was anyone we should let know she was going in. ‘No, there’s no one left’.”

26 Extract from ethnographic framework and field note diary, Case 42, Chest Infection

27

1 Interestingly, there were also examples of where isolation was expressly recognised
2 as a feature in the lives of some participants, but rejected as a factor in triggering an
3 ambulance contact. In these cases, participants explained how isolation was
4 something that they had learned to adapt to such that it wasn't the driving factor in
5 seeking ambulance help:

6

7 *"I know I am all on my own here, and my family are far away. They can't do much*
8 *practically for me. But I have found ways around that, you know? I save things up to*
9 *tell them. I know they care from afar and so I just get on with doing what is necessary*
10 *rather than relying too much on them... practically, at any rate. I get my own help if I*
11 *need it. It doesn't bother me that they are not on the doorstep."*

12 Patient Interview, Case 21, urine infection

13

14 This particular case is interesting, as much of the interview focussed on how well he
15 felt he was coping on his own without practical support. Whilst this participant would
16 certainly not define himself as emotionally isolated, many of the codes in the data
17 about this case pertained indirectly to issues of practical isolation, and so the concept
18 of isolation was very strongly expressed in the analysis, even though he overtly
19 rejected it.

20

21 **A change occurs in care circumstances (internal and external factor)**

22

23 This category describes situations where a (usually sudden) change in the social
24 care provision propels the patient towards ambulance care, or results in the carer
25 calling an ambulance. The former appears most commonly due to the turmoil that the
26 destabilising effect of carer change has:

27

1
2
3 1 *“And it was a new woman? And I don’t think she got it, she didn’t really seem to see*
4
5 2 *how unsettled he was in and that wasn’t normal for him. So I didn’t think she really*
6
7 3 *knew what to do. She didn’t know him before, that was the trouble, so I had to act!”.*
8

9 4 Carer Interview, Case 34, (Confusion)
10
11 5

12
13 6 In this example, the change in carer provision had caused an upset to the usual
14
15 7 routine. Deeper analysis of the ‘change of carer’ concept reveals that this is actually
16
17 8 quite complex. There is a lack of familiarity, with all of the personal relationship and
18
19 9 trust issues that this may bring. There is also a lack of familiarity – as exemplified
20
21 10 here – with the patient’s usual ‘baseline’ level of functioning. This can either create a
22
23 11 situation of heightened anxiety (in the cases where someone actually appears quite
24
25 12 unwell, but this is their normal level), or a perceived lack of awareness of subtle but
26
27 13 important signs of deterioration. In the above example, neither the practical nor
28
29 14 emotional benefits of familiarity were present, and the situation reached a flash point.
30
31 15

32
33
34 16 A change in the informal care arrangements, such as occurred when a relative
35
36 17 became unavailable, also had a destabilising effect:
37
38 18

39
40
41 19 *Care plan noted: ‘Mr Xs son away at the moment, seems to be causing some*
42
43 20 *distress and concern. Phoned son and message left to say to call dad ASAP.’ The*
44
45 21 *carer seemed to feel that Mr X was very unsettled by the fact his son was away.*
46

47 22 Ethnographic framework and field note diary, Case 32, unsteady on legs
48
49 23

50 51 24 **An outsider offers advice (external)** 52 53 25

54
55 26 This was a common trigger, and was found to a greater or lesser extent in nearly half
56
57 27 of all the cases. Typically, the ‘outsider’ was a friend or relative who offered a
58
59 28 perspective that *increased* the perceived urgency or legitimacy of the situation. In
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1 several situations it appeared that the ‘outsider’ was actually the main driving force
2 behind the contact with the ambulance service:

3
4 *“The friend who is present appears very keen for us to see the photographs of a*
5 *meningococcal rash that she has brought up on her iPad, showing everyone present*
6 *several times during the treatment contact that is what she thought the rash was.”*

7 Ethnographic framework and fieldwork diary, Case 19, Rash

8
9 Ambulance staff spoke about their awareness (and even frustration) about the role
10 that those around the patient can have in driving the situation:

11
12 *“You sometimes have to just remove people... physically remove people... from the*
13 *situation because they are not being helpful. It is like they are projecting their own*
14 *anxieties on to the patient and it’s not helping. You are trying to have a sensible chat*
15 *with the patient about your clinical rationale and diagnostic reasoning, and they keep*
16 *chipping in something really unhelpful... like that lad earlier who kept talking about*
17 *brain tumours, yeah? I mean, that’s something clearly he has got some specific*
18 *issues about from his past, but it’s not terribly helpful and it totally clouds the*
19 *person’s thinking when that is going off in their ear, you know?”*

20 Ambulance Clinician Conversation 8, Case 47, headache

21
22 The ambulance staff recognise that the driver behind certain call-outs has not come
23 from the patient themselves, and so they sometimes find themselves managing two
24 problems – the actual clinical problem in the patient, and a separate situation in the
25 ‘other’ person who is really the root of the call to the ambulance service. Staff,
26 therefore, can feel a mixed responsibility as to whom it is they are really there to
27 help.

28

1

2 **An alternative avenue of care meets a block (external factor)**

3

4 This set of circumstances describes the perception of a 'road block' when trying to
5 access care via alternative avenues. The result is that the caller feels (accurately or
6 otherwise) they have exhausted all other options, and the ambulance is the only
7 viable pathway. Sometimes the block is overt:

8

9 *"I mean I tried that [calling the GP surgery] but they told me I should phone an*
10 *ambulance"*

11

12 Sometimes the 'block' is less clear. In the following example, the response from
13 mental health services is perceived as a 'block' because it didn't mean the timescale
14 that the caller has determined is appropriate for the pressing and immediate needs:

15

16 *"They sent me away, said he can't see a psychiatrist until Thursday. Well that's no*
17 *use is it, fobbing me off with an appointment in two days time? What do I do for the*
18 *next two days, lock him in the house?"*

19 Carer interview, Case 10, Mental Health Crisis

20

21 Healthcare staff appeared aware of how this 'block' can be perceived, and that it can
22 have consequences with regards to how patients choose to access care:

23

24 *"Hmm, we try and facilitate a GP call-back, but it is often not immediate – there is*
25 *often a delay once the request is passed from the reception girls. I guess that*
26 *delay... we try and minimise the delay for the patients we know... but I guess that*
27 *delay for some people is too long to be hanging in the air not knowing what to do?*

1
2
3 1 Often you phone back... like here... half an hour later and they say 'oh we've called
4
5 2 the ambulance, don't worry now'. It is a bit frustrating."
6
7 3 GP Interview
8
9 4
10
11 5 **A healthcare professional takes charge (external factor)**
12
13 6
14
15 7 This classification describes circumstances whereby a health professional takes over
16
17 8 and directs the patient to call an ambulance. This appeared to happen in one of two
18
19 9 ways. This might be through specific follow-up advice to the patient to take that
20
21 10 course of action in the here-and-now as documented below:
22
23
24 11
25
26 12 *"COPD, still exacerbating, started rescue pack, sounds SOB, advised 999".*
27
28 13 Primary Care Record Extract, Case 43, COPD Exacerbation
29
30 14
31
32 15 Or by offering safety-netting advice to help them identify the need to seek further
33
34 16 medical help:
35
36 17
37
38 18 *"Adv[ised to call] 999 if any change at all, if any further prob[lem]s or deterioration"*
39
40 19 Case 22, Clinical records, COPD exacerbation
41
42 20
43
44 21 If the advice was delivered to the patient as recorded here, it would seem very clear
45
46 22 that the health professional was guiding the patient towards accessing ambulance
47
48 23 care in virtually any non-specific circumstance other than noteworthy and rapid
49
50 24 clinical improvement. The potentially all-encompassing phrase '*if any further*
51
52 25 *problems*' has been found to be commonly used by GPs as a form of diagnostic
53
54 26 safety-netting [28].
55
56 27
57
58 28 **This problem belongs to someone else (external factor)**
59
60

1

2 The final classification related to situations where the caller felt that the problem or
3 circumstance they found themselves in was someone else's responsibility to
4 manage. This occurred frequently where formal care staff were concerned:

5

6 *"So, I am not a medical person. I cannot be making decisions about when clients
7 should and shouldn't see doctor, mmh? If they fall, and even if no obvious injuries or
8 pains, they need to be checked, because I will be told... it is not my job to know if
9 they are hurt or something. They need medical people for this. If something should
10 happen, well - hah! I will be blamed."*

11 Carer Interview, Case 13, Dizziness

12

13 Issues of accountability, (limits of) profession roles and the potential for blame and
14 repercussions run through this example. There were also examples of a genuine
15 desire to ensure that something wasn't missed:

16

17 *"Somebody needs to come and manage this. There is a process I am sure, so my
18 role is to let them know and get that process going."*

19 Carer Interview, Case 5, End of Life

20

21 The field notes were also able to add an interesting perspective on this 'handing
22 over' of the problem, but showing how some people assumed a certain course of
23 events (e.g. admission) would occur almost without question once they call the
24 ambulance:

25

26 *"By the front door were two nearly packed overnight bags, a mobile phone with
27 charger, several books, toiletry bags, and a completed 'tick sheet' of jobs including
28 'cancel milk, call neighbour re cat, thermostat down'. It almost appeared like a list*

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1 *one would write before going on holiday. It was apparent that the patient was very*
2 *much expecting to be taken to hospital”.*

3 Field notes, Case 6, abdominal pain.

4
5
6 **2: Calling an ambulance on behalf of someone else generates a specific**
7 **anxiety around prioritisation and urgency.**

8
9 This concept is about seeking ambulance care on behalf of someone else, and
10 contrasts specifically with the process of seeking ambulance care for oneself.

11
12 Within this cross-cutting concept are themes relating to responsibility. Responsibility
13 appears to be interpreted differently, depending on whether the carer is a formal
14 ‘professional’ carer, or an informal relative carer. The two groups appear to handle
15 their perceived responsibilities differently. Whilst there are links with the above ideas
16 of triggers – particularly the ‘the problem belongs to someone else’ external trigger –
17 this concept explores the deeper reasoning people undergo to reach that conclusion.

18
19 Formal, professional carers appear to handle their responsibility in terms of a
20 professional duty and accountability. They see ‘risks’ in the terms of the potential
21 professional consequences for them if they are viewed as having failed to do their job
22 properly. This may lead to a lower threshold to call an ambulance:

23
24 *“We have to escalate, because, we could get in trouble if it is something serious and*
25 *we didn’t act. You have your registration to think about, and the [professional] code*
26 *[of practice]. The code says you must escalate your concerns quickly.”*

27 Carer interview, Case 49, Confusion.

1 Ambulance staff also described how they notice a specific decision-making process
2 in professional carers:

3
4 *"You know they wouldn't call you if it was their relative in that situation! They have*
5 *their box to tick... their checklist I guess. They would clearly manage the same*
6 *problem very differently if it was their mum, but it's not their mum? It's their client, or*
7 *their customer, or whatever term they use. It's a different relationship and it means*
8 *they act differently. They take the path of least risk I think, and that's calling us."*

9 Ambulance Clinician Conversation 6

10

11 This is in contrast to the much more emotional response that many informal carers
12 had towards decision-making and risk, seeing their responsibility much more along
13 the lines of doing the best they could for the person they cared for:

14

15 *"I blamed myself for the whole mix-up really. It was up to me to put it right, do right by*
16 *him, you see? I felt I had in some way caused... well not caused it but, you know,*
17 *made the situation a bit more muddled, and so the right thing to do by him was to get*
18 *some advice as quickly as possible. I'd owe him that at least!"*

19 Carer interview, Case 40, end-of-life / medication confusion.

20

21 It appeared that for the relative-carer group, the immediacy and the urgency of the
22 response fulfilled a very important role. They appeared to be discharging their sense
23 of responsibility through the perceived speed of the response (and therefore how
24 seriously they felt their request for help was being taken). When evaluating oneself,
25 one has the advantage of experiential knowledge of 'knowing how you feel'; in
26 contrast, one is constrained by the quality and extent of communication from another
27 when evaluating the health state of others, which may contribute to a lower risk
28 threshold:

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3 1
4
5 2 *“She was just shaking, I didn’t know what was going on! Shaking like that! [gestures].*
6
7 3 *She couldn’t really tell me how she was feeling. When it’s you, you know how you*
8
9 4 *feeling don’t you? You know if you feel unwell with it? Or if you think it’s something*
10
11 5 *serious? But with her...well she couldn’t tell me, and so I just thought... well I didn’t*
12
13 6 *know, so I called the ambulance”.*

15 7 Carer Interview, Case 2, Urinary Tract Infection

18 8
19
20 9 **3: Clinicians are conflicted about dealing with the problem in front of them, and**
21
22 10 **fuelling demand.**

24 11
25
26 12 As all of the cases included in this analysis were for problems that could be deemed
27
28 13 ‘primary care sensitive’, there was an inherent element of balancing the need to
29
30 14 manage the situation that resulted in the call, and re-direct the patient to another
31
32 15 provider:

34 16
35
36 17 *“They [the patients] want a consultation, they want to discuss their options, the pros*
37
38 18 *and cons of each and be assisted towards a decision. Well, that’s ‘primary care’,*
39
40 19 *that’s not what ambulances traditionally do. They want something from the service*
41
42 20 *that it is not designed or able to deliver.”*

45 21 GP Interview

47 22
48
49 23 *“It’s really hard – you know that this person has totally called the wrong people. You*
50
51 24 *offer strong words of advice, but how far do you go? The person still needs*
52
53 25 *treatment, so if you don’t deal with the situation you just pass the person around and*
54
55 26 *around”.*

57 27 Ambulance Staff Conversation, Mental Health Condition

58
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60 28

1 There is evidence in the data to suggest that patients can sometimes sense
2 themselves that they are 'caught up' in this dilemma, and that their requests and
3 needs can present health professionals with difficulties. One patient who felt
4 conflicted about the best course of action showed a particularly insightful example of
5 this. She recognised that her own limitations in determining how urgent her case
6 was could pose a problem for the clinicians at her surgery, as she was not able to
7 articulate with confidence a response to some of the triage questions:

8
9 *"The question... it's the questions they ask that are really hard to answer, you know?*
10 *They say 'oh is it an emergency?' and I sometimes feel like saying 'I don't know,*
11 *that's why I want to talk to the doctor! You know? I don't know. It seems silly, I mean*
12 *– I know they have to ask but when you say you don't know... it sometimes feels like*
13 *you are not being terribly helpful, but you don't know! And so you wonder if it is better*
14 *not to get them into that pickle by just going for the ambulance you know? And then*
15 *you have not had to make the situation for them [the surgery]. It is as if things are set*
16 *up to take you down a certain path, you know?"*

17 Patient Interview, Case 22, COPD

20 DISCUSSION

21
22 This study sought to further understand why PCSCs result in contact with ambulance
23 services, by characterising the context and purpose of the request for help from the
24 service-user's perspective, and identifying if (and how) the response to that request
25 meets that need. In order to request ambulance treatment, callers must view
26 themselves (or the person in their charge) as 'candidates' for such assistance.

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1 This notion of ‘candidacy’ describes how service-users embark upon negotiations
2 with healthcare professionals (or institutions representing healthcare, such as EMS),
3 based on their perceived entitlement to urgent care [10]. With regards to PCSCs,
4 this study suggests that entitlement is realised through (a) experienced health state
5 (b) a personal assessment of risk and (c) external triggers. Importantly, this study
6 suggests that the ‘trigger factors’ outlined in cross-cutting concept 1 may *de facto*
7 engender a sense of candidacy for ambulance care.

8
9 Outside of the context of needing urgent advice, patients and their carers are able to
10 rationalise what ‘reasonable’ use of resources looks like [29]. Yet, in the heat of the
11 moment, the influences of uncertainty, a sense of responsibility for the welfare of
12 another and a knowledge that the system needs certain information to prioritise
13 requests made of it, a new rationality exists. The logic behind such rationality is often
14 presented by callers in terms of why other avenues have met “a block” – a perception
15 that may not always be accurate.

16
17 The seminal sociological illness-behaviour and help-seeking models have long
18 recognised how broadly discrete ‘triggers’ can drive a decision towards consulting
19 behaviour, through temporizing of symptomatology (e.g. [30]), the interference of
20 symptoms with personal or vocational activities (e.g. [31]), or the occurrence of an
21 interpersonal crisis as a result of illness (e.g. [31]). The influence that others have on
22 this decision-making has also been well established, including how the so-termed
23 “lay referral system” is often a patient’s trusted source of advice on if, when and how
24 to consult (e.g. [32]). The sanctioning of consulting decisions by trusted others is also
25 a well-recognised aspect of primary care help-seeking behaviour [31]. This study
26 supports the applicability of these principles to seeking ambulance care for PCSCs.
27 Although these others may be ‘outsiders’, they are often seen as ‘insiders’ by callers,

1 and as such their advice may be seen as more relevant than the generic institutional
2 messages intended to mitigate demand.

3
4 Additionally, the sense of distancing oneself from one's actions is achieved through
5 the justification of circumstances as an *emergency* situation, which is often
6 indistinctly blended with an *uncertain* situation. This justification is – at least in part –
7 compounded by the healthcare provider's conflicted stance on dealing with the
8 problem *now*, or re-directing the patient to a primary care provider. There therefore
9 exists a circular challenge – by not resolving the issue during the EMS contact when
10 it would be technically possible to do so, the problem is perpetuated within the
11 system. This lack of resolution is professionally unfulfilling and inefficient, yet
12 resolving the contact feels to practitioners like reinforcement of (questionable)
13 candidacy.

14
15 As such, practitioners offer (and service-users value) other elements rather than just
16 medical treatment. This study supports previous work, suggesting that these
17 elements include reassurance [33], empathy [34], and a sense of bringing control to
18 an unmanageable or intolerable situation [7, 9, 33]. The findings of this study suggest
19 that service users might be seeking these non-medical elements of care when they
20 make contact with the EMS for PCSCs. Indeed, irrespective of the true clinical
21 severity of the situation, this study supports the idea that people feel at the limit of
22 their ability to cope with the situation as they perceive it when they call – they have
23 arrived at their own “critical situation” [35]. The present triage processes they
24 encounter are neither designed - nor always able - to offer resolutions.

25
26 For nearly two decades, the academic discourse has sought to challenge the
27 labelling of callers such as those in this study as merely ‘inappropriate’ users of
28 ambulance services [36]. Indeed, international researchers are now recognising that

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1 these ‘inappropriate’ contacts provide useful insights into equality of access and
2 utilisation of preventative healthcare in the community [37]. Nevertheless, the
3 influence of healthcare professionals’ views on what is ‘appropriate’ ambulance work
4 continues to influence how practitioners manage these contacts [38]. Consequently,
5 the debate about what is fuelling society’s apparent general declining ability to
6 tolerate ‘uncertainty’ and ‘risk’ continues. The established sociological concept of an
7 increasingly ‘risk averse’ society [39, 40] is omni-relevant. Additionally, it is important
8 to understand that healthcare institutions display their own attitudes to ‘risk’ via the
9 triage processes they require callers to undergo. This will impact on a process that is
10 already emotionally charged [41]. Where third-party callers are involved, the
11 projection of candidacy discussed above may be particularly problematic.

14 **CONCLUSIONS**

16 This study builds on the established sociological literature with implications for public
17 health messages. Whilst the public have an unquestionable responsibility to try and
18 use scarce emergency resources appropriately, merely informing them to ‘only use
19 emergency services in a genuine emergency’ is unlikely to be of practical use in their
20 moment of need. Where PCSCs enter ambulance workflows, there often exists a
21 sequence of events where alternative avenues have been rationally explored but
22 appear unsuitable. The public (and in particular, those calling on behalf of another)
23 may need specific, detailed practical guidance to help them ‘hold’ some of the risk
24 inherent in an uncertain situation. The present systems do not appear to permit the
25 handing-back of control of the situation to caller. This may require a specific triage
26 system that uses inherently different logic to ‘first party’ calls.

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17 8 **FOOTNOTES**

18 9 19 10 **Author Contributions:**

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21
22 11 MB, SP, ARGS conceived and designed the study. MB acquired and analysed the
23
24 12 data. SP, ARGS, RB contributed significantly to the analysis and interpretation of the
25
26 13 data. MB drafted the manuscript. All authors revised the manuscript for important
27
28 14 intellectual content and gave final approval for the version to be published.
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40
41 20 authors, and not necessarily the NIHR, the NHS or the Department of Health.
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45 22 **Competing Interests:**

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47 23 None declared.
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51 25 **Patient consent:**

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53 26 Not required
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57 28 **Ethics approval:**

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1 The study received a favourable opinion from South West (Frenchay) Research
2 Ethics Committee (reference 15/SW/0307), and appropriate local governance
3 approvals were obtained.

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5 **Data sharing statement:**

6 No additional data are available.

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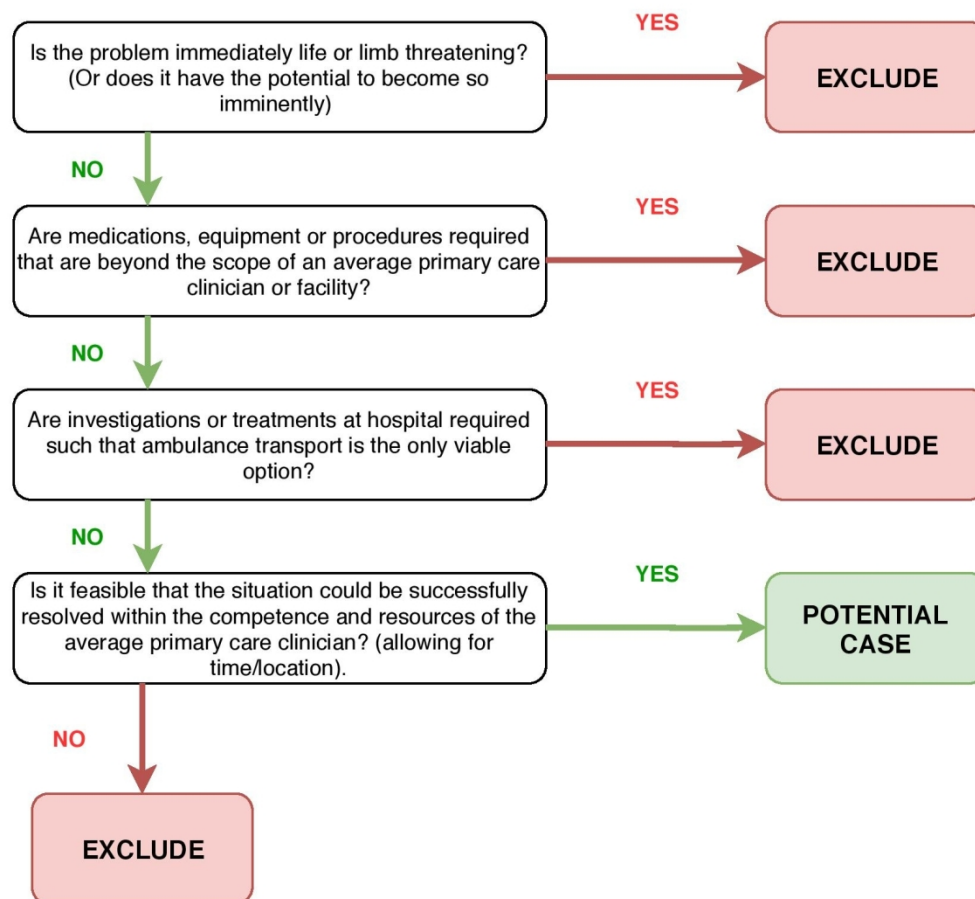
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17 **Figure legends:**

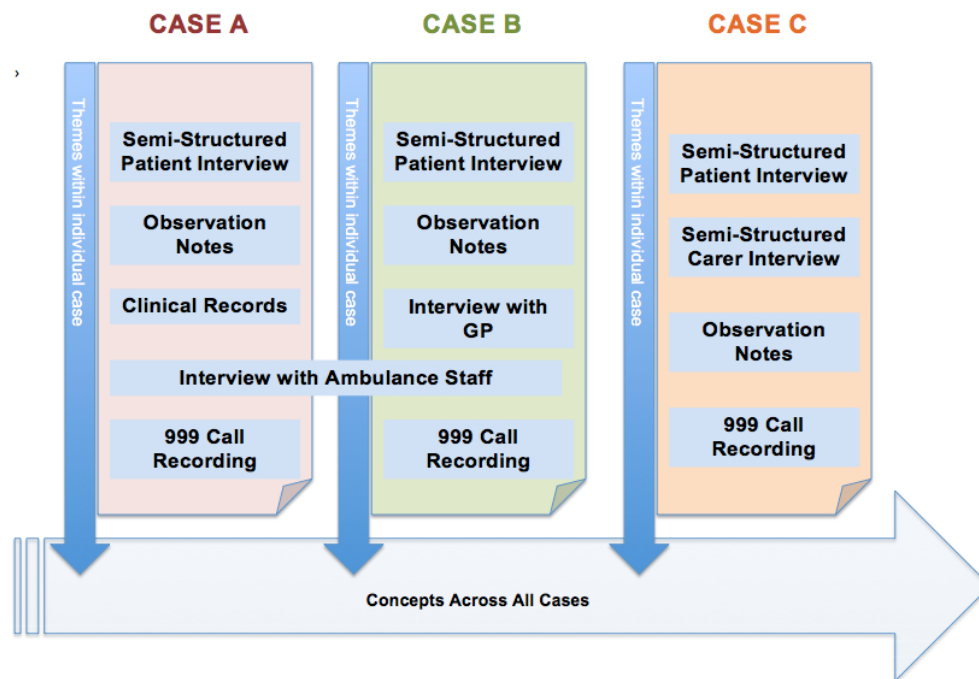
- 19 Figure 1: Indicator criteria for ‘primary care sensitive’ case identification.
20 Figure 2: The ‘charting up’ process used to analyse data sources within cases.
21 Figure 3: The relationship between cases, *themes* and *concepts*.



Indicator criteria for 'primary care sensitive' case identification.

142x131mm (300 x 300 DPI)

	Case A		
Data Source	Axial Code: <i>Discounting of alternative sources of help</i>	Axial Code: <i>My burden of health problems makes access difficult</i>	Axial Code: <i>No one understands what it is like to live with my health problems</i>
Observations	First-level code: Repeatedly expressed that GP wouldn't be able to help with this problem [A.16B]		First-level code: List of medications, diagnoses and specific problems these cause carried in handbag [A.112J]
Patient Interview	First-level code: Difficult to make oneself understood over the telephone cf face-to-face [A.23G]	First-level code: Breathlessness makes getting myself to the treatment centre impossible [A.72R]	First-level code: Difficulty summarising how the condition makes me feel to health professionals [A26.Y]
Carer Interview	First-level code: Speaking to the doctor hasn't been able to resolve this previously [A.63F]		First-level code: Need to explain on behalf of patient as finds upsetting to talk about [A.83.Y]
Primary Care Records		First-level code: Records annotated to allow telephone requests for repeat medication. [A.11K]	
GP Interview			First-level code: Depression largely results from severity of illness [A.4.J]
Ambulance Clinician Conversation	First-level code: Patients give reasons why they have not accessed care down another avenue to justify call [A.12H]		First-level code: Patients struggle to explain what prompted the call <i>today specifically</i> in an on-going longer term problem [A.67.B]
Field Note Diary	First-level code: Justification for 999 call made on basis of exclusion of other viable options [A.55A]		First-level code: Difficulty communicating how challenging day-to-day life is [A.53.K]



The relationship between cases, themes and concepts.

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Reporting checklist for qualitative study.

Based on the SRQR guidelines.

Instructions to authors

Complete this checklist by entering the page numbers from your manuscript where readers will find each of the items listed below.

Your article may not currently address all the items on the checklist. Please modify your text to include the missing information. If you are certain that an item does not apply, please write "n/a" and provide a short explanation.

Upload your completed checklist as an extra file when you submit to a journal.

In your methods section, say that you used the SRQR reporting guidelines, and cite them as:

O'Brien BC, Harris IB, Beckman TJ, Reed DA, Cook DA. Standards for reporting qualitative research: a synthesis of recommendations. Acad Med. 2014;89(9):1245-1251.

		Page
Reporting Item		Number
<hr/>		
Title		
#1	Concise description of the nature and topic of the study identifying the study as qualitative or indicating the approach (e.g. ethnography, grounded theory) or data collection methods (e.g. interview, focus group) is recommended	1

Abstract

- [#2](#) Summary of the key elements of the study using the abstract format of the intended publication; typically includes background, purpose, methods, results and conclusions 2

Introduction

- [#3](#) Problem formulation Description and significance of the problem / phenomenon studied: review of relevant theory and empirical work; problem statement 4

- [#4](#) Purpose or research question Purpose of the study and specific objectives or questions 5

Methods

- [#5](#) Qualitative approach and research paradigm Qualitative approach (e.g. ethnography, grounded theory, case study, phenomenology, narrative research) and guiding theory if appropriate; identifying the research paradigm (e.g. postpositivist, constructivist / interpretivist) is also recommended; rationale. The rationale should briefly discuss the justification for choosing that theory, approach, method or technique rather than other options available; the assumptions and limitations implicit in those choices and how those choices influence study conclusions and transferability. As appropriate the 8

1			rationale for several items might be discussed	
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6	Researcher	#6	Researchers' characteristics that may influence the	6
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12			assumptions and / or presuppositions; potential or	
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22	Context	#7	Setting / site and salient contextual factors; rationale	5
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25	Sampling strategy	#8	How and why research participants, documents, or	6, Figure
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45	Data collection methods	#10	Types of data collected; details of data collection	7, 9-10
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		modification of procedures in response to evolving study findings; rationale	
Data collection	#11	Description of instruments (e.g. interview guides, questionnaires) and devices (e.g. audio recorders) used for data collection; if / how the instruments(s) changed over the course of the study	7
Units of study	#12	Number and relevant characteristics of participants, documents, or events included in the study; level of participation (could be reported in results)	10,11
Data processing	#13	Methods for processing data prior to and during analysis, including transcription, data entry, data management and security, verification of data integrity, data coding, and anonymisation / deidentification of excerpts	9-10
Data analysis	#14	Process by which inferences, themes, etc. were identified and developed, including the researchers involved in data analysis; usually references a specific paradigm or approach; rationale	9-10, Figure 2, Figure 3,
Techniques to enhance trustworthiness	#15	Techniques to enhance trustworthiness and credibility of data analysis (e.g. member checking, audit trail, triangulation); rationale	6

Results/findings

Syntheses and interpretation	#16	Main findings (e.g. interpretations, inferences, and themes); might include development of a theory or model, or integration with prior research or theory	12
Links to empirical data	#17	Evidence (e.g. quotes, field notes, text excerpts, photographs) to substantiate analytic findings	12-26
Discussion			
Intergration with prior work, implications, transferability and contribution(s) to the field	#18	Short summary of main findings; explanation of how findings and conclusions connect to, support, elaborate on, or challenge conclusions of earlier scholarship; discussion of scope of application / generalizability; identification of unique contributions(s) to scholarship in a discipline or field	26-28
Limitations	#19	Trustworthiness and limitations of findings	3
Other			
Conflicts of interest	#20	Potential sources of influence of perceived influence on study conduct and conclusions; how these were managed	29
Funding	#21	Sources of funding and other support; role of funders in data collection, interpretation and reporting	29

Notes:

- 8: 6, Figure 1

- 14: 9-10, Figure 2, Figure 3, The SRQR checklist is distributed with permission of Wolters Kluwer © 2014 by the Association of American Medical Colleges. This checklist was completed on 17. July 2019 using <https://www.goodreports.org/>, a tool made by the [EQUATOR Network](#) in collaboration with [Penelope.ai](#)

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